

# R D M

C A P I T A L

Sole arranger of finance for the acquisition of

## OLYMPIA LONDON EXHIBITION CENTRE



APRIL 2017

RDM Capital acted as sole arranger of finance between a German investor consortium (advised by Deutsche Finance International and Yoo Capital, as local co-investment partner and asset manager) and Legal & General for the £296 million acquisition of Olympia London from Capital & Counties, the FTSE 250 property company. Olympia London is an iconic 130-year old exhibition and events business situated on a prime 14 acre freehold site in West London

### Investor Consortium

The purchaser was an investor consortium made up of BVK and VKB (the largest pension fund and public insurer in Germany respectively), led and advised by investment firm Deutsche Finance International and Yoo Capital, as UK co-investor and asset manager. In addition to an exhibition business that welcomes 1.6 million visitors and hosts over 200 events annually, the asset offers almost 4 acres of freehold land for hospitality, leisure and residential development

### Legal & General

Legal & General's Real Estate Finance arm is headed by Ashley Goldblatt. It specialises in fixed rate lending opportunities across all commercial sectors within the UK and for any term. Whilst the majority of lending done by L&G refinances existing debt provided by other lenders, the off-market Olympia transaction represented its first ever provision of acquisition finance